

# SEGMENTAL REVIEW

## PERFORMANCE HIGHLIGHTS & ACHIEVEMENTS

### O&D SEGMENT PERFORMANCE

In the year under review, the O&D segment achieved a plant utilisation rate of 91.2%, an improvement from 85.4% in 2023. This increase in operational efficiency was driven by enhanced maintenance strategies and reliability programmes, although certain reliability issues persisted, particularly at PC MTBE, where a heat exchanger required repairs. Significant improvements in reliability followed the scheduled replacement of critical components.

The O&D segment's sales performance in 2024 reflected efforts to secure feedstock and manage inventory effectively. Total sales volume for the year reached 3,810 kilometric tonnes (KMT), building on the 3,516 KMT achieved in 2023, supported by the stable plant performance. This achievement was underpinned by enhancing the reliability of supply from upstream and gas processing plants and the effective coordination of shutdown activities. This also contributed to an Order Fulfilment Reliability (OFR) of 95% and enhanced customer confidence.

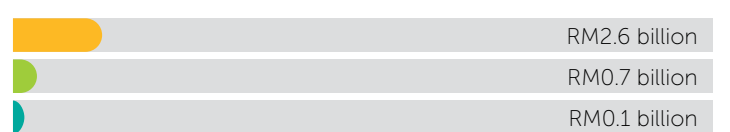
In addition, we intensified route-to-market (RTM) efforts to secure homes for the upcoming volumes from PIC. In 2024, a total of 984 KMT from pre-operation activities was delivered to the market with minimal operational setbacks.

In 2024, we continued to support customers' needs for sustainable solutions by offering natural-based Fatty Alcohol Ethoxylates (FAE) products that are Roundtable on Sustainable Palm Oil (RSPO) certified. We also commercialised a new surfactant, HL701, that has a high Renewable Carbon Index (RCI) in November 2024.

#### REVENUE



#### PROFIT AFTER TAX



#### EBITDA



#### Overall Production Volume:

**3,644 KMT**  
2023: 3,365 KMT  
2022: 3,577 KMT

#### Overall Sales Volume:

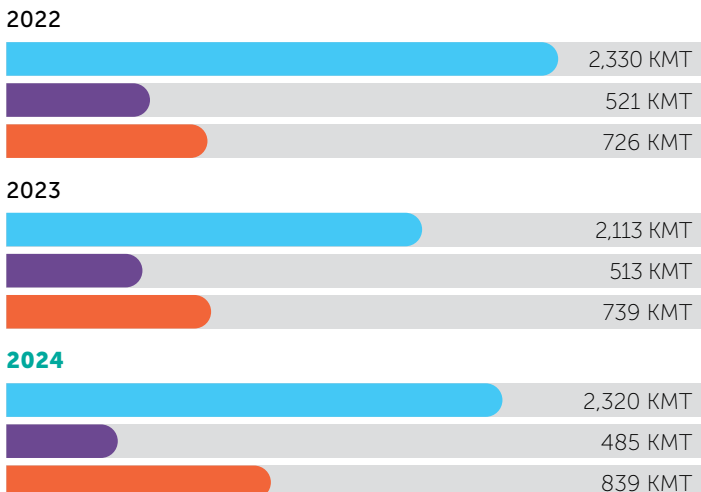
**3,810 KMT**  
2023: 3,516 KMT  
2022: 2,879 KMT

#### Plant Utilisation:

**91.2%**  
2023: 85.4%  
2022: 91.4%

● Olefins, Glycols & Derivatives ● Polymers ● Aromatics & MTBE

#### PRODUCTION VOLUME BREAKDOWN



#### SALES VOLUME BREAKDOWN

