

## PETRONAS GAS BERHAD

**Analyst Briefing for Quarter Ended 31 December 2021** 

Tuesday, 22 February 2022 6:00 – 7:00 p.m. (GMT+8)

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## **PGB Management**



Abdul Aziz Othman

Managing Director/
Chief Executive
Officer



Shariza Sharis M Yusof Chief Financial Officer



Head, Business Development & Commercial



Head, Investor Relations



## **Presentation Outline**

- HIGHLIGHTS
- **OPERATIONAL PERFORMANCE**
- **INANCIAL PERFORMANCE**
- UPDATES
- 05 Q&A



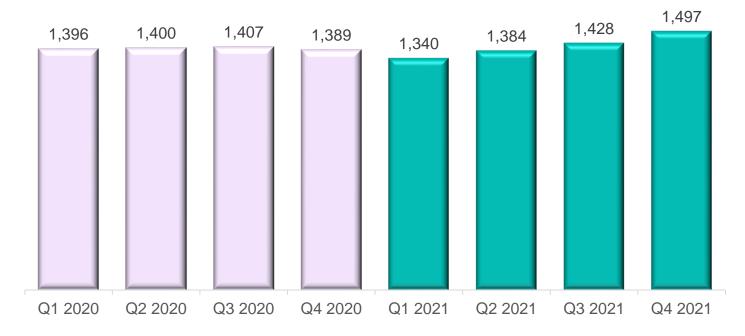




Group's performance underpinned by sustained revenue streams

# PGB's Quarterly Revenue (2020 – 2021)

#### **RM Mil**





#### Pursuing growth whilst maintaining core business

**Operations** 



#### High plant reliability

Achieved performance incentives

#### **Digitalisation efficiency**

**Utilities Remote Operations** Centre and Gas Processing **Technical Centre** 

#### **Third Nitrogen Generation Unit (NGU)**

Additional LIN production supporting new and existing demand

: Liquid Nitrogen LIN

Commercial



**Assured returns** from agreed contracts

#### Additional earnings from ancillary services

LNG truck loading and LNG bunkering reloading

#### **Delivery to new customers**

Electricity to Kaneka Malaysia Nitrogen to PC Ethylene

#### Renewal with existing customers

Utilities supply agreements with Kertih Terminals, INEOS PCG Acetyls and BPC respectively

Growth



**Explore** growth opportunities

#### Lateral gas pipeline project

42km pipeline extension to new power plant in Pulau Indah

#### Southern PGU debottlenecking and expansion project

Relocate compressor and new compressor station to support demand growth

#### Potential 3<sup>rd</sup> storage tank at **RGTP**

Expression of Interest announced for capacity booking



PGB recorded strong financial performance with highest ever PAT





# **OPERATIONAL PERFORMANCE**



## **GAS PROCESSING**

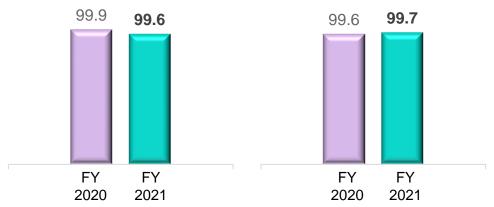
Strong OEE, demonstrating commitment in ensuring system reliability and sustenance of performance incentives





**Salesgas Reliability YTD** 

99.96%



**Performance Incentives YTD** 

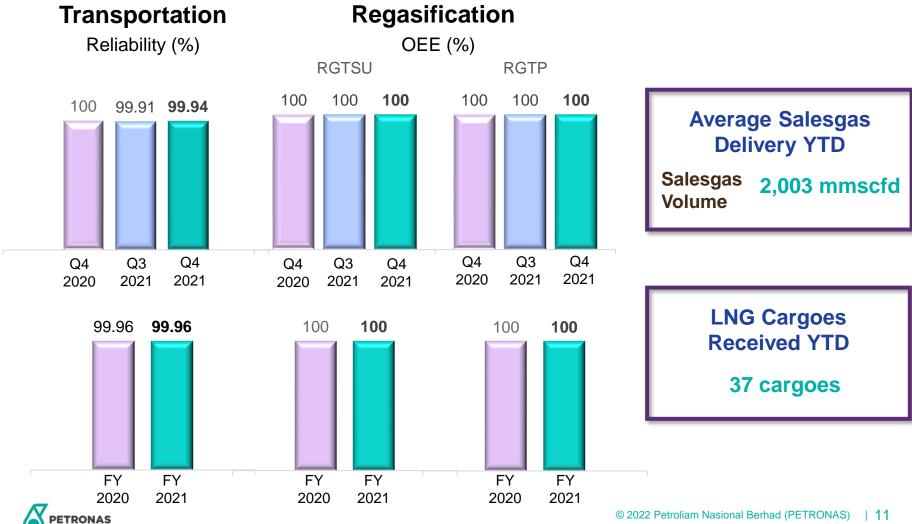
RM91 million



OEE

### GAS TRANSPORTATION & REGASIFICATION

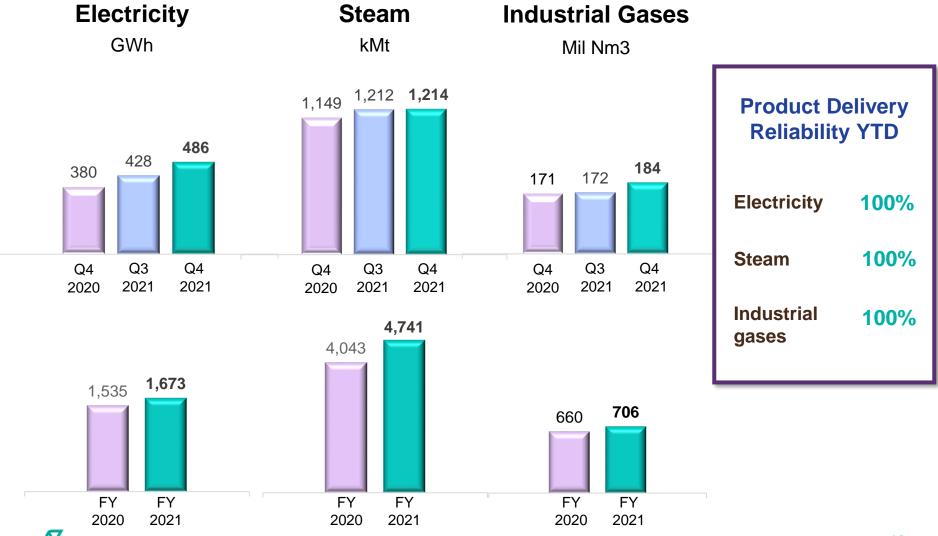
GT sustained commitment in ensuring security of gas supply to the nation, Regasification maintained strong performance



OEE

## **UTILITIES**

#### Higher plant availability and higher customer offtake



**PETRONAS** 

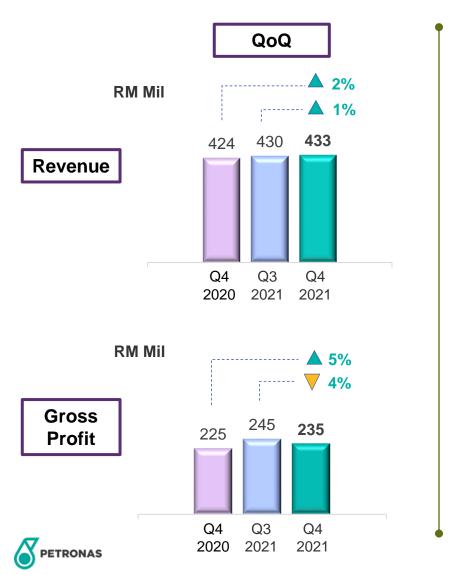
# **FINANCIAL PERFORMANCE**

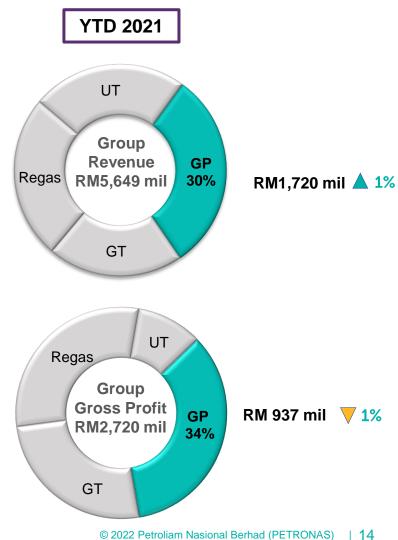




## FINANCIAL: GAS PROCESSING

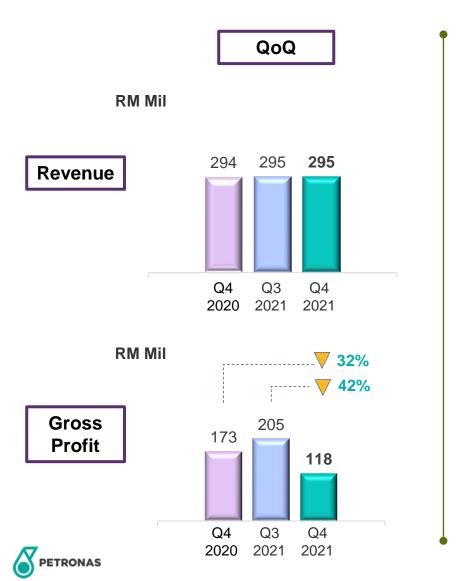
#### Comparable year-on-year gross profit

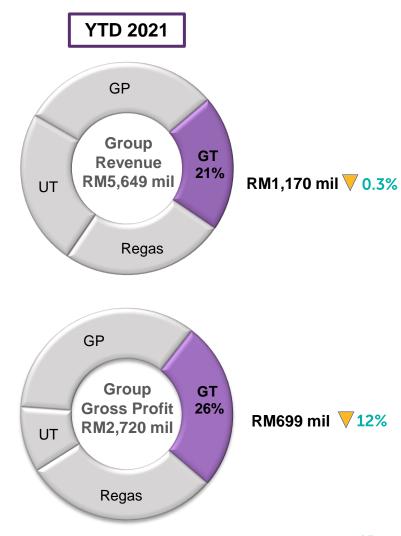




## FINANCIAL: GAS TRANSPORTATION

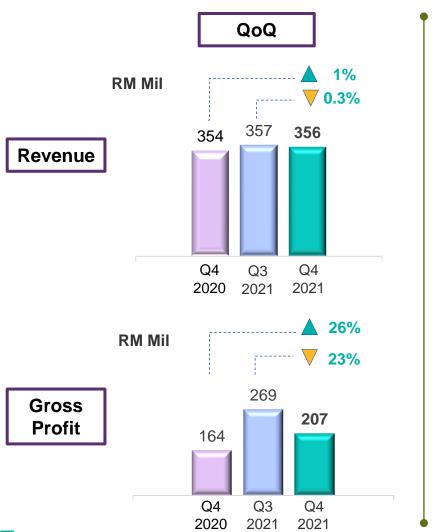
#### Lower year-on-year gross profit on higher operating costs

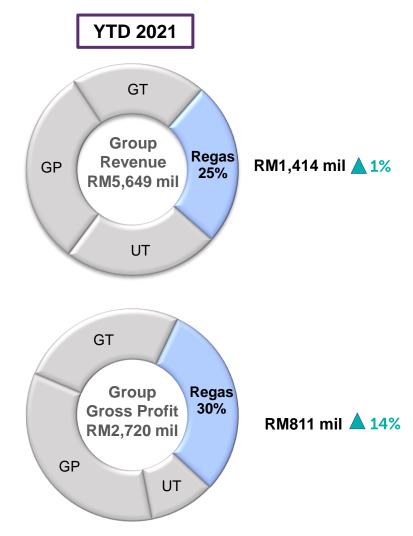




### FINANCIAL: REGASIFICATION

#### Higher year-on-year gross profit on lower operating costs

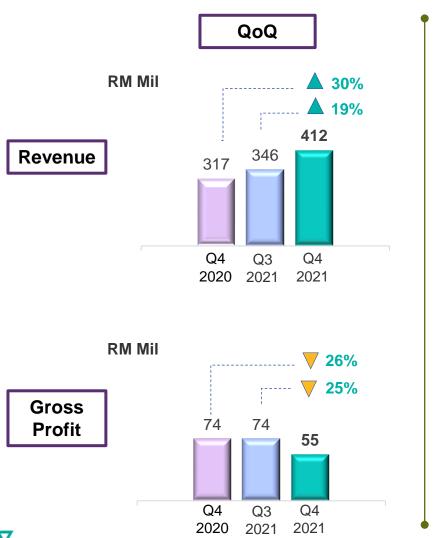


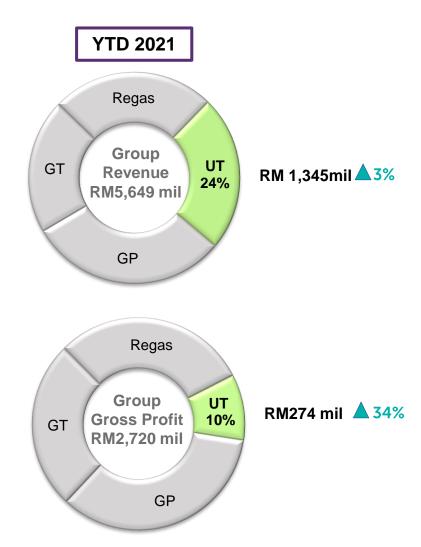




## **FINANCIAL: UTILITIES**

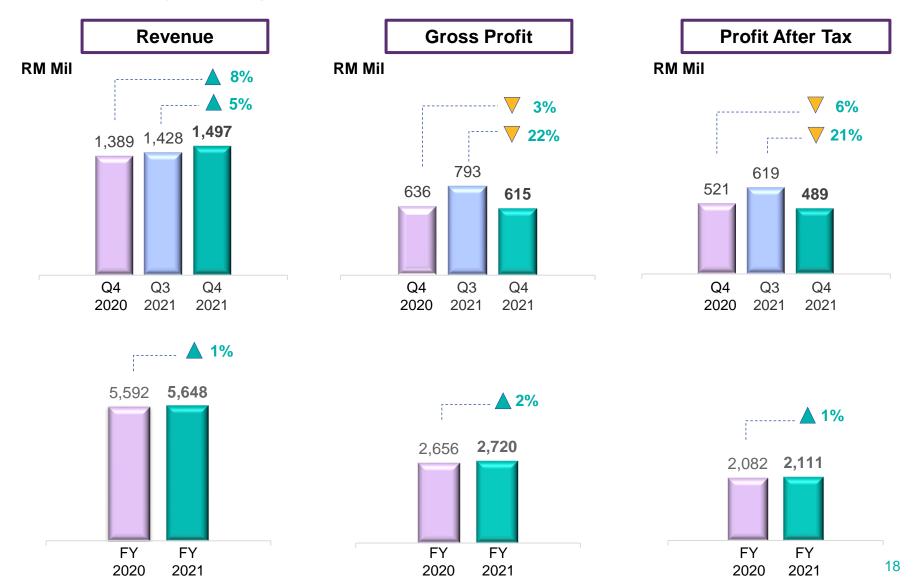
#### Improved year-on-year gross profit on lower operating costs





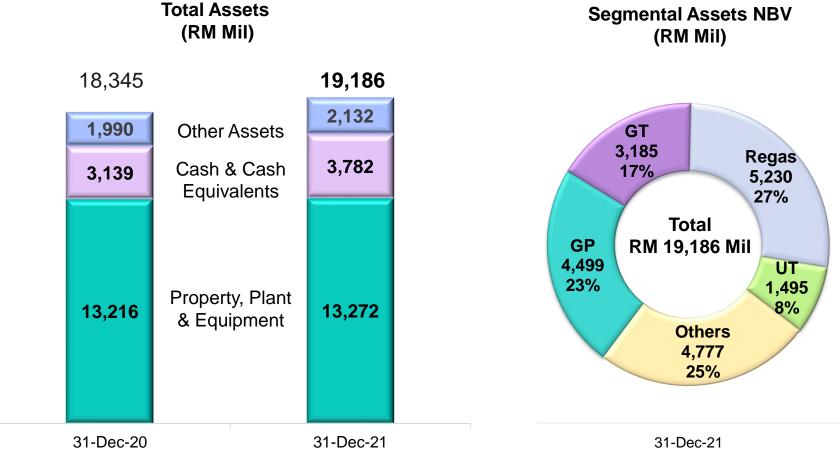
## **FINANCIAL: GROUP**

#### **Sustained year-on-year performance**



### **TOTAL ASSETS**

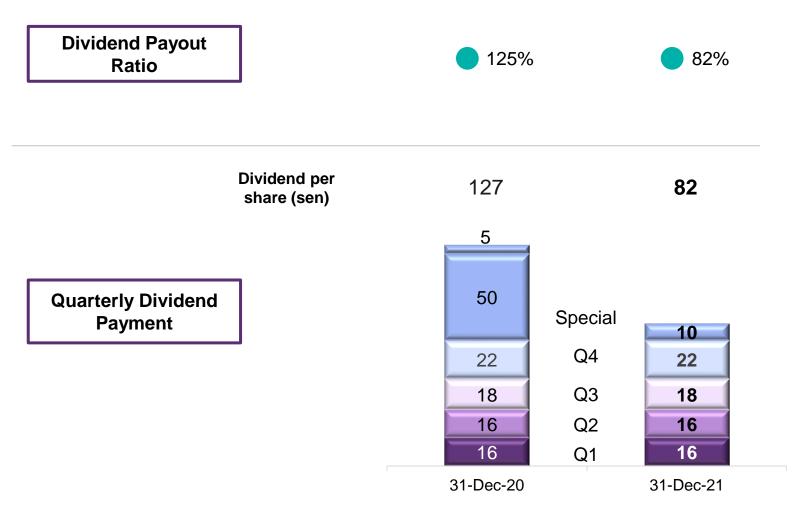
Robust asset base supported by healthy cash balance as well as property, plant and equipment





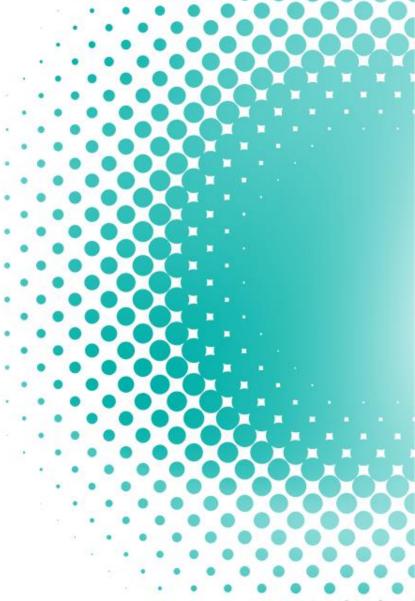
## **DIVIDENDS**

#### Maximising shareholders return through sustained dividend payments





# **UPDATES**





## **UPDATES**

#### Active portfolio management to steer growth agenda

- Lateral gas pipeline project
- Southern PGU debottlenecking and expansion
- Potential 3<sup>rd</sup> storage tank at RGTP
- **GPK off-gas optimisation**
- Renewal of utilities contracts



A&P





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